

GLOSSARY OF TERMS	
<b>AT RISK</b>	Students who are at risk of not progressing onto a positive destination, for example further study or employment
<b>CEIAG</b>	This stands for <b>careers education, information, advice and guidance</b> . All students are entitled to receive this support throughout their time at KMC
<b>EHCP</b>	This stands for <b>Education Health and Care Plan</b> - a document which sets out the education, healthcare and social care needs of young person for whom extra support is needed in college
<b>EMPLOYER ENGAGEMENT</b>  <b>EMPLOYER ENCOUNTERS</b>	<p>Meaningful employer engagement includes:</p> <ul style="list-style-type: none"> <li>• A workplace visit</li> <li>• An employer visiting the college</li> <li>• It doesn't include work experience</li> <li>• Career fairs</li> <li>• Employer guest speakers/presentations</li> </ul>
<b>GATSBY BENCHMARKS</b>	<p>8 benchmarks that define outstanding careers delivery in schools and colleges</p> <p><a href="https://www.gatsby.org.uk/education/focus-areas/good-career-guidance">https://www.gatsby.org.uk/education/focus-areas/good-career-guidance</a></p>
<b>HE</b>	<b>Higher education</b> , study programmes that can be at are Level 4 and above. At level 6, another term for university
<b>LABOUR MARKET INFORMATION (LMI)</b>	National data that is used to inform and support individuals when making decisions about careers
<b>LRC</b>	<b>Learning Resource Centre</b> (also known as the library)
<b>PROGRESSION ROUTES</b>	This term refers to the multiple options available for students after completing a study programme at KMC. Examples include apprenticeships, university and entering employment
<b>SOUTHERN UNIVERSITIES NETWORK (SUN)</b>	A number of HE providers in Hampshire, Dorset and the Isle of Wight providing outreach activities for schools and colleges as part of Uni Connect
<b>STEM</b>	This stands for <b>science, technology, engineering</b> and <b>mathematics</b>
<b>UCAS</b>	The <b>Universities and Colleges Admissions Service</b> is a UK-based organisation whose main role is to operate the application process for British universities
<b>UNIT-E</b>	The internal data management system that we use to record student information